

ROGER ISAACS



- Member of the Institute of Chartered Accountants in England and Wales (1992)
- Fellow of the Association of Business Recovery Professionals (1996)
- Former Chair of the ICAEW Forensic Advisory Committee
- Licensed insolvency practitioner (1996)
- CEDR Accredited Mediator (2000)
- Fellow of the Institute of Chartered Accountants in England and Wales (2002)
- National Technical Director of the Network of Independent Forensic Accountants
- Chair of MGI Worldwide, a Top 20 global network of independent accountancy firms
- Member of the Academy of Experts (2004)
- ICAEW Accredited Forensic Accountant and Expert Witness (2010)
- Accredited to issue Expert Determinations by the Academy of Experts (2013)
- Committee member of the Association of South West Mediators
- Member of the Expert Witness Institute (2016)
- Member of Resolution (2017)

CONTACT DETAILS

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Roger Isaacs is a licensed insolvency practitioner and co-ordinates the firm's forensic accountancy activities. He trained with an independent firm of Chartered Accountants in Bristol and joined Milsted Langdon, after qualifying with an exemplary academic record, in 1993. Roger was admitted to partnership in 1999 and qualified as a licensed insolvency practitioner in 1996, a CEDR accredited mediator in 2000 and member of the Academy of Experts in 2004.

CLIENT TESTIMONIALS

“Roger’s keen analysis of a dispute allows him to see through to the heart of the issues. His calm and straightforward approach builds trust quickly and aids settlement.”

Anna Phillips, Associate, Property Litigation, Foot Anstey

“Thank you for yesterday. One never knows the whole story, of course, but on what I saw, I can only say my client owes you a lot.”

Mark Fitch, Hatch Brenner Solicitors

“Initially we were fairly sceptical about the value of mediation, but were pleasantly surprised by Roger’s pragmatic and commercially-minded approach to the proceedings.”

Melanie Davy, Business Computer Projects

MEDIATION SERVICES

Roger is committed to the principles of alternative dispute resolution. He has assisted clients of the firm and others in the settlement of commercial disputes both within the framework of litigation and outside it. He believes that, despite an increase in the use of mediation, it is still underused, especially in the context of deadlocked negotiations in which deal mediation can often unblock what would otherwise remain fatally stalled talks.

Roger has experience of a wide range of commercial dispute resolution as mediator, advisor, expert witness and even on a few occasions when acting as an insolvency practitioner, as one of the disputing parties. He sits on the committee of the Association of South West Mediators and is a founder member of its Civil and Commercial Mediation Faculty.

His reputation is based on an ability to empathise with all parties in a dispute such as to win their trust and respect. His friendly and down to earth approach helps to disperse tensions so that the key issues can be identified and explored.

Mediation requires the parties to a dispute to find their own solution and Roger Isaacs is keen to avoid giving his own opinions as to the respective merits or otherwise of each point of view. That said, he is not afraid of engaging in robust “reality testing” and his experience in expert determinations and his excellent commercial sense means that he is well able to judge when a party has unreasonable expectations or opinions as to the strength of its case. Whilst remaining scrupulously fair and objective, he will question such beliefs so as to instil a sense of reality, which is usually the key to a successful settlement.

Roger provides the same reality checks in commercial negotiations as in commercial disputes. In both cases, parties can benefit from help in reaching an objective understanding of the strength of their respective positions and the costs of failing to reach an agreement. Importantly, neither side has to disclose its full position to the other but both can confide in the mediator. If it becomes apparent that there is the prospect of agreement, Roger can guide the parties to the deal or litigation settlement. If not, he can help the parties to stop wasting time, money and effort on fruitless negotiations.

EXPERT WITNESS INSTRUCTIONS

Roger is the national technical director of the Network of Independent Forensic Accountants (“NIFA”) and has practical experience in a broad range of forensic accounting instructions.

In 2010, Roger was one of the first accountants in the UK to be accredited as a forensic accountant and expert witness by the Institute of Chartered Accountants in England and Wales. He has been appointed by the President of the Institute of Chartered Accountants in

England and Wales as an expert determinator.

He has given oral evidence in the County Court, the High Court and the Magistrates Court. He has prepared reports for employment tribunals and for the Court in criminal and civil proceedings.

Roger has lectured widely to solicitors on the role of the accounting expert as well as on business valuation techniques.

INSOLVENCY AND BUSINESS TURNAROUND

Roger regularly advises businesses and individuals in financial difficulty and as a licensed insolvency practitioner he acts

in relation to a wide range of insolvency-related disputes variously as expert, expert determiner or mediator.

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